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Trade through the Desert: A Long-term Perspective on Goods, Animals, and Polities in the Negev

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#### **Abstract**

Caravan trade in the Near East, and in the Negev in this study, is the culmination of millennia of cumulative social and technological development, essentially an expression of state level societies with large scale markets. The origins of caravan trade systems are clearly to be sought in the specifics of their historical circumstances; thus, for example, Nabatean trade developed in the wake of the rise of market demand in the Classical Mediterranean for such goods as spices, incense, etc., and in the specific geographic context of the Negev as land bridge between the Tropics and the Mediterranean. A longer term view of desert trade traces the precursors of caravans back to the earliest systems of exchange between the desert and the settled zones. Such a perspective offers a cumulative view of the contexts and development of such trade systems, beginning as early as the Epipaleolithic, and evolving through the Neolithic, Chalcolithic, Bronze and Iron Ages. In this sense, the historically specific trade systems of such groups as the Nabateans fit into a larger set of longer term patterns, ever more complex in terms of diversity of goods and their social functions, distance of travel, technologies of transport, bulk of goods, social and economic frameworks for the trade, and investment in infrastructures.

Introduction: Caravans as an Endpoint in the Evolution of Desert Trade

In the second half of the first millennium BCE a strategically located desert tribal group, the Nabateans (e.g., Graf 1990; Politis 2007), being in the right place at the right time, established control of the land route between the Red Sea and the Mediterranean (e.g., Meshel and Tsafrir 1975). In controlling this land route, they controlled a monopoly on the lucrative goods moving from the Tropics, South Arabia, the Horn of Africa, and India, to the markets of the developing Roman world, goods which included spices, incense, cosmetics, perfumes, and medicinal herbs. The value of these goods was such that within the relatively short span of a few hundred years the Nabateans developed into a major state, covering much of the area of modern Jordan and the Israeli Negev. Looking at the Nabatean system today, with its caravanserai, the marked desert roads, the wells and cisterns established along the route, and of course, the capital city at Petra, we see what seems to be a prototypical caravan trade system traversing the desert. If it is perhaps not the earliest of such systems in the Near East, it certainly marks an apogee in their development. Later caravan systems, such as those of the Ottomans, seem essentially similar, even if different in such details as the specifics of the trade and the technologies.

Nabatean trade developed in response to a specific set of historical circumstances. However, from a long term perspective, the caravan trade is the culmination of earlier trade systems traversing the desert. These trade systems seem to originate as early as the Neolithic (and perhaps the preceding Late Epipaleolithic), with small scale goods moving between the desert and the settled zone. These trade systems evolved concomitant with changing technologies, increasing social complexity both within the desert and beyond it, and ever greater external

market demand for the goods deriving from the desert or beyond it. Of course, this evolution was not linear, but subject to the vagaries of historical circumstance; thus, trade between the desert and the sown varied greatly in intensity and function from period to period, even if the long term picture was one of increasing complexity.

### The Southern Levant Deserts as a Nexus of Trade

The deserts of the Southern Levant, including Sinai, the Negev, and southern and eastern Jordan, form an arid ring around the fertile Mediterranean zone. Rainfall gradients to the south and east of the settled zone are steep; within less than 100 km either east or south, rainfall drops to less than 100 mm/year and vegetation grades from Mediterranean forest and maquis to Irano-Turanian steppe and then to Saharo-Arabian desert (e.g., Evenari et al. 1982:32; Danin 1983; Garrard et al. 1988; Zohary 1953). Furthermore, rainfall in the deserts is restricted to the winter months, resulting in what might be called 'Mediterranean deserts'. There are no ameliorating summer rains. Environments are also affected greatly by local conditions, specifically topography, distance from the Mediterranean, and the presence of springs, both perennial and seasonal, resulting from larger scale geological structures. Thus, the central and southern Negev are impacted climatically by the Sinai coastline creating a pressure zone acting as a barrier to the deep penetration of the rain bearing winter Mediterranean cyclone systems. The rainfall gradient in the Negev and Sinai steepens as one moves south (Enzel et al. 2008). This in turn is ameliorated to a degree by the higher altitudes of the Central Negev and South Sinai, both showing penetrations of Irano-Turanian steppe. In South Sinai, occasional northerly incursions of monsoon rains may result in rare summer rainfall. The Rift Valley (Arava, Wadi Araba) is a deep graben surrounded by higher mountains in the west creating a rain shadow desert and extreme aridity. However, the graben itself results in substantial springs forming as aquifers meet the surface, and the steep mountains of southern Jordan in the east result in substantial run-off, both locally ameliorating the hyper-aridity of the Rift. In the Badia, the desert of eastern Jordan, springs and seasonal lakes are found in the Azraq Basin, and to a lesser degree in Jafr Basin, again, local ameliorations of arid and hyper-arid environments.

It is also important to acknowledge that modern environments, beginning with the impact of trends toward global warming which probably began some 200 years ago but which have accelerated in more recent times, cannot really serve as direct analogs for ancient times. Modern development, such as pumping water from aquifers as in the Azraq Basin, also impacts local environments (e.g., Baird et al. 1992; Garrard et al. 1988). This said, the regions under discussion may have fluctuated in their absolute degrees of aridity, but nevertheless have been essentially arid since the Early Holocene.

In the contexts of looking at the development of trade systems between the arid zone and the settled Mediterranean zone, the deserts functioned on two levels. At a regional level, resources deriving from the desert were traded into the settled zone from the earliest times. The geological and geographical variability in the region results in significant variation in the presence of resources and materials which might be transported from the desert zone, including copper, sea shells, ostrich eggshell for bead production, various minerals such as turquoise and stone materials such as Dabba marble, as well as goods like milling stones from basalt and sandstone deriving from the desert. In some periods, animals and animal products were also traded from the desert into the settled zone. At a supra-regional level, The Levantine deserts operated as land

bridges between the Tropical Zone, meaning the Indian Ocean, India, South Arabia and the Horn of Africa, and the Mediterranean states and empires. Sinai, of course, operated as the land bridge between Egypt/Africa and the Near East, and the Badia as a link between Mesopotamia and the Levant, but these are not the focus of this essay. Thus, the deserts were also traversed, bringing goods and materials from other regions, to both the Levantine settled zone and beyond it, to the larger Mediterranean states and empires. The role of desert peoples at these two levels differs. Whereas at the regional level, the desert folk produced or mined goods and resources traded into the settled zone, at the supra-regional level they acted more as middlemen. Notably, supra-regional trade did not of necessity displace the desert-settled trade, but rather eclipsed it in importance.

## Prehistoric Exchange

Over the course of almost two millennia, from ca. 8300 to 6700 BCE (the Levantine Pre-Pottery Neolithic B), full-fledged agricultural communities evolved in the Mediterranean zone. Basic characteristics of the Late PPNB included farming based on cereals (wheat and barley), legumes, fruit (figs), and animal husbandry based on goats and perhaps sheep (e.g., Kuijt and Goring-Morris 2002). Over the course of the period, hunting, especially of gazelle, declined, replaced by domestic goat and sheep (e.g., Davis 1984; Garrard et al. 1996; Horwitz et al. 1999). Sites achieved sizes of up to 10 hectares of relatively dense occupation, especially in Transjordan, and two tiers of settlement size can be defined (e.g., Gebel 2004). Incipient craft specialization is reflected in some lithic technologies, and other crafts and technologies included plaster production, woodworking, the manufacture of mud brick in molds, and even incipient ceramic production, to a degree belying the name of the period. Elaborate cult is evident in complex mortuary behavior (skull removal, plastering of skulls), ceramic statuary, and dedicated cult structures (e.g., Kuijt and Goring Morris 2002; Simmons 2007).

Beyond the Mediterranean zone, the societies of the desert regions continued to engage in mobile hunting-gathering, organized in complex bands with sites rarely exceeding 1500 m² in area. Research suggests seasonal migrations, often exploiting ecological differences between uplands and lowlands (e.g., Goring-Morris 1993; Rosen 2017:105-6; Bar-Yosef and Bar-Yosef Mayer 2002). Notably, beyond fundamental contrasts in subsistence, architecture in the deserts reflects the mobile lifestyles, contrasting greatly with that of the Mediterranean zone, and the elaborate cult behavior and incipient economic complexity present in the settled zone is not evident in the desert.

Goods deriving from the deserts and desert shores, the Red Sea, were transferred from the desert into the Mediterranean zone. These comprised essentially small-scale, non-bulk items, their mass limited by the absence of pack animals – they were carried by people. There is no evidence for complex trade systems based on human carriers, such as the Aztec pochteca (e.g., Berdan 2000). These goods included sea shells from the shores of the Red Sea, stone beads made on different minerals including greenstones found in the southern Negev, southern Jordan, and Sinai, other stones and minerals, such as Dabba Marble (apatite), originating in eastern Jordan (e.g., Reese 1995; Bar-Yosef Mayer 2005; Bar-Yosef Mayer and Porat 2008; Wright and Garrard 2003; Cooke 2013). Overall, the function of these goods should be connected to identity at various levels, including status (Wright and Garrard 2003).

Given the likelihood that these goods were exchanged within the desert system, along with others which are not immediately evident as exchange goods, such as arrowheads, probably likefor-like (e.g., Wiessner 1983), the internal desert system should best be classified as one of reciprocal exchange. Several media can be suggested for such exchanges, including meetings between hunting sub-bands (e.g., Bar-Yosef and Belfer-Cohen 1989), meetings between bands as part of seasonal aggregation during yearly cycles of migration, and down-the-line exchange systems (e.g., Cann and Renfrew 1964; Fry 1980) based on one or the other of the above. However, beyond exchange within the desert, the trade that developed between the PPNB farming villages and the hunter-gatherer bands, fundamentally economically disparate societies, should be not classified as simple reciprocity (Rosen 2017:123-4). Based primarily on ethnographic analogy and in the absence of markets in these early periods, it is difficult not to see here the presence of informal agents acting as the loci of exchange between the huntergatherer groups and their sedentary neighbors. Furthermore, if the primary goods imported from the desert to the settled sown in this period were status and identity based, it is not clear at all that those exported to the desert were functionally similar. Thus, sea shells from the Mediterranean are absent from South Sinai PPNB assemblages, although Red Sea shells are present in the Mediterranean zone. Based primarily on ethnographic analogy with modern Bedouin exchange systems, but also on the presence of milling stones in most PPNB sites, Bar-Yosef Mayer and Bar-Yosef (2002) suggest that grain was imported from the farming zones into the desert, supplementing gathering. Somewhat later, it is clear that cotton (Betts et al. 1994) and linen (Shamir and Rosen 2015) textiles were imported into the desert from the settled zone and given the antiquity of linen, it is not unreasonable to assume that it was among the exchange goods received by desert peoples very early on. In the absence of organic materials, it is difficult to speculate further, but the asymmetries of trade between the desert and settled zones seen as early as the Pre-Pottery Neolithic serve as the basis for later trade systems.

### Protohistoric Exchange and the Development of Desert Trade

Goats were adopted into the Levantine desert hunter-gatherer societies beginning in the PPNC (ca. 6700-6200 BCE), corresponding to the period of collapse of the PPNB village system in the sedentary zone. The rise of goat and sheep herding in the desert, characterized in this early period as herding-gathering (Gilbert 1983; Rosen 2017:110-130), and the transition from hunting to herding as a primary subsistence mode, had major implications for social organization, culminating in the evolution of tribal societies (Rosen 2017; Parkinson 2002 for definitions and discussions of tribes).

Although the PPNB collapse must have caused disruptions in the desert-settled exchange systems, and the adoption of herding changed the basic structures of desert society, based on the archaeology it is difficult to trace any change in the basic character of exchange between the desert and the settled zone until the end of the 5<sup>th</sup> millennium BCE. In addition to the goods described for the PPNB, during the Tuwailan culture/period (the desert equivalent to the PPNC) large flake tools (bifacial knives, tile knives, and later in the sequence, tabular scrapers), at least partially attached to ritual functions, were traded from quarries and workshops in the desert into Late Neolithic village society (Goring-Morris et al. 1994; Rosen 2017:122). In Jordan, the large size of some of these quarries has led some researchers to suggest an industrial scale to this exchange (e.g., Abe 2008; Müller-Neuhof 2013; Quintero et al. 2002), although the date of these quarries has not been well established and probably well post-dates the PPNC. However, the

intensity of this exchange is difficult to gauge given problems of chronology and the classic issue of whether density of materials reflect short term intensity of exploitation or long term accumulation. In the Negev, the extensive (as opposed to intensive) nature of production of these tools is clear, based upon the small scale of quarry/production sites (e.g., Rosen 2017: 164, footnote page 166). Regardless, all agree that desert pastoral peoples were involved in systematic trade of these large flake tools from the arid periphery into the settled zone.

In this context, it is important to note that there is no evidence for the harnessing of animals in the desert prior to the domestication of the donkey. The use of the travois, pulled by dogs or people, is not known. There are iconographic hints that goats may be occasionally served as pack animals, as in the Gilat Ram (Israeli and Tadmor 1986: fig. 17), but even accepting this doubtful possibility, goats as pack animals are fundamentally limited.

The seeds of major change were sown in the late 5<sup>th</sup> millennium BCE, in the Chalcolithic period. with the beginnings of copper metallurgy, the ore sources found exclusively in the desert zones at Feinan in the Rift Valley in Jordan, at Timna, farther south in the Rift Valley, and in South Sinai (e.g., Rothenberg and Glass 1992; Golden 2010; Adams 2002). Although direct evidence for Chalcolithic copper mining/production has not been found in Feinan, chemical analyses strongly suggest that it was the primary source for most of the copper found in the Mediterranean heartland of the Ghassulian culture (Hauptman 2007; Shugar 2001). Hundreds of copper objects, the vast majority cultic in function, have been recovered from Chalcolithic sites in the Ghassulian realm, most especially notably the hoard of objects from the Nahal Mishmar cave (Bar-Adon 1980). Levy (2007) has suggested that organized donkey caravans brought ores from Feinan to the Beersheva Basin, where there is evidence for copper smelting (e.g., Shugar 2001, Gilead et al. 1992: Levy and Shalev 1989). Beyond disputes over the date of the domestication of the donkey and its systematic integration into trade economies, with many researchers suggesting significantly later date for domestication (Milevski 2013), recent excavations at the site of Nahal Tsafit, a encampment on the road from Feinan to the Beersheva basin and the Chalcolithic heartland, suggest that copper was traded into the settled zone by desert pastoralists (Knabb et al n.d.); also Gates 1992 for pastoral involvement in trade). Although dated to the late 5<sup>th</sup> and early 4<sup>th</sup> millennia BCE, contemporary with the Ghassulian culture, Nahal Tsafit represents a characteristic site of the desert Timnian culture, with material assemblages, architecture, and a geographical distribution quite different from that of its northern contemporary. Petrographic analysis of the ceramics from the site indicates sources both in Feinan and in Judea, thus reflecting Timnian trade connections and perhaps even movement. The presence of ceramic cores originating in the settled zone in some Chalcolithic objects suggests that at least some of the actual manufacture also took place away from the copper sources, suggesting export of ores rather than finished items. The presence of arsenical/antimony/copper alloys, whose sources appear to be in Armenia, indicates long range trade for some of the objects, although the structure of this trade has been difficult to investigate.

Entrepôts for the copper trade, apparently connected to Egypt, also were established in the Aqaba area, at the sites of Tall al-Magass and Hujayrat al-Ghuzlan (Khalil and Schmidt 2009), dating to the terminal 5<sup>th</sup> and early-mid 4<sup>th</sup> millennia BCE. Both the copper and the ceramic typologies suggest connections to Feinan (Kerner 2009). The presence of casting molds and ingots suggests on-site production. The connections to desert peoples is evident in elements of the material culture at the sites, although the sites themselves are dense concentrations of rectilinear

construction with proper stone walls and deep stratigraphy, indicating intensive occupation, in great contrast to the typical desert Timnian campsites. It is tempting to conclude that the copper trade between Feinan and the Red Sea was based on donkey caravans, given the presence of donkey bones at Hujayrat al-Ghuzlan, but the issue is not clear.

Other desert goods traded into the settled zone continue to include various types of shells, shell beads and beads of other materials, granite objects (e.g., violin shaped figurines), hematite, tabular scrapers (large flake tools), and of course, pottery. As with the preceding phase, if on the one hand this trade is not intensive, but neither is it merely the reciprocal exchange of gifts evident in within the desert system. As in the preceding periods, it must have required agents and formalized structures of exchange. However, beyond this, the Timnian culture in this period (the Middle Timnian) remained essentially autonomous. Exchange with the settled zone was a supplement to the pastoral economy, not a mainstay.

# The Donkey and the Bronze Age

The domestication of the donkey and its integration into Levantine trade economies changed the nature of desert exchange systems. There is debate concerning the actual date of the domestication of the donkey and the status of equid remains at Chalcolithic sites in the southern Levant (e.g., Grigson 2012; Milevksi 2013; Ovadia 1992; Rossel et al. 2008). However, certainly over the course of the 4<sup>th</sup> millennium BCE, the role of donkeys in desert-sown trade becomes evident in both the increase in numbers of objects traded and in the mass of individual objects. If in the Chalcolithic period (late 5<sup>th</sup> millennium BCE) we can see the import of basalt bowls, sometimes 10s of kilograms in mass (e.g., Gilead and Goren 1989: Rowan 1998), into the Beersheva Basin from distances of perhaps 100 km or more, from sources in southern Jordan, the numbers of these bowls seems limited. In comparison, for example, in northern Israel, the Natufians also imported large basalt vessels from distances up to 50 km (Weinstein-Evron et al. 1999), obviously well before the domestication of the donkey. However, by the late 4<sup>th</sup> or early 3<sup>rd</sup> millennium BCE, hundreds of ferruginous and quartzitic sandstone milling stones were imported into the town of Arad from the Central Negev, of similar mass and similar distances to the basalt vessels, a trade in mass which seemingly must have necessitated the use of donkeys. The presence of donkey bones at Hujayrat al-Ghuzlan and the possible connection to the early copper trade has already been indicated. Furthermore, Abe (2008) and Müller-Neuhoff 2013) suggest that the tabular scraper trade, from the desert quarry workshops to the settled sites of the Mediterranean zone, apparently during the same period (although dating is difficult) was facilitated by donkey transport. On the other hand, some of this trade may perhaps be attributed to pastoral exchange systems rather than formal caravan systems.

Thus, it is difficult to determine with any certainty when formal donkey caravans were first integrated into the desert-settled trade economies. Certainly, by the mid-3<sup>rd</sup> millennium in Mesopotamia, donkey caravans were well established, as indicated in texts (e.g., Wayne and Violet 2012); however Mesopotamian donkey caravans appear to travel between towns and cities within the settled zone, rather than traversing the desert. We may perhaps suggest donkey caravans between Feinan and the towns of the southern Levant in the Early Bronze Age; if copper objects in Ghassulian habitation sites (5<sup>th</sup> millennium BCE) in the Southern Levant should be characterized as rare (and not really requiring such organized transport), at the Early Bronze Age II (early 3<sup>rd</sup> millennium BCE) town of Arad alone they numbered hundreds of

objects, including more than 50 copper axes, essentially an ax to each household (Ilan and Sebbane 1989). Furthermore, the scale of copper production at Feinan (the primary source for Aradian copper) in the 3<sup>rd</sup> millennium BCE, the Early Bronze II/III, was orders of magnitude greater than in the preceding periods, thus perhaps indeed suggesting donkey caravans as the medium of transport for copper objects. A key aspect of this transition is the shift from trade/transport of rare objects to everyday objects, that is, mass or bulk trade. Similarly, the movement of large pots, cooking ware and storage jars, between the Negev/Sinai and the settled zone in the early 3<sup>rd</sup> millennium (e.g., Amiran et al. 1973), at least sometimes associated with outposts attached to the copper trade, almost certainly required donkey transport. The contrast between these outposts and typical pastoral encampments (e.g., Beit-Arieh 1986; Saidel 2002) suggests a form of directed trade and can probably be characterized as an early form of caravan trade. Toward the end of the third millennium BCE, after the collapse of the Early Bronze Age urban system in the north of the country, the Negev in the Intermediate Bronze Age (=EBIV, EB-MB, MB1, etc.) saw a florescence in habitation sites, some achieving sizes of 100 or 200 structures (Cohen 1999). Connections with Feinan have been well established both based on ceramic petrography and the discovery of caches of copper ingots at a number of sites (Goren 1996; Segal and Roman 1999). The copper trade continued, probably on to Egypt (e.g., Goren 1996), despite the collapse of the Levantine urban matrix, and the intensity of exploitation of copper during this period as evident in various sites in the Arava (Yekutieli et al. 2005) again suggests the possibility of donkey caravans. Lior Schwimmer (2016) has recently conducted a survey of rock art in the region between the two major Intermediate Bronze Age sites of Ein Ziq and Beer Resisim and combining GIS analysis of optimal routes and the location of specific elements of the rock art associated specifically with Intermediate Bronze Age material culture. He suggests a partial route for a donkey-copper trade system ultimately connecting Feinan with Egypt, but passing through the central Negev.

The absence of evidence for agricultural practices associated with Intermediate Bronze Age sites in the central Negev (no sickle segments, no associated fields or threshing floors, etc.) combined with the large size of some of these sites, perhaps indicates the need for regular provisioning, again suggesting the possibility of organized donkey caravans.

In the succeeding periods, the Middle and Late Bronze Ages, there is scarce evidence for habitation sites in the central Negev. There are disputes over the meaning of the virtual absence of archaeological sites in the region (in great contrast to preceding and succeeding periods) (e.g., Rosen 1987, 2017; Finkelstein and Perevoletsky 1990), but in the absence of evidence, one can certainly not reconstruct desert trade systems.

### The Camel and Iron Age Trade

The adoption of the domestic Bactrian camel into the economic systems of the Near Eastern deserts impacted every aspect of desert life. The camel is stronger and larger than the donkey, and is able to penetrate more deeply into the desert. Thus, a donkey can carry on the order of 80 kilograms and must be watered every day (e.g., Ngendello and Heemskerk 2004). A male camel can be loaded with 200-300 kilograms and can travel up to three days without being watered (Gauthier-Pilters and Dagg 1981). Neither horses nor oxen can be used as effectively as camels in the desert. Of course, wheeled vehicles enhance transport efficiency, but require road infrastructures, maintenance, and equipment. Bulliet (1990) made the case long ago for the superior efficiency of pack camels in desert environments.

Finkelstein (1988) has attached the Iron Age florescence in the Central Negev to the domestication of the dromedary, suggesting that it coincided with specific political contexts which enabled significant increase in Arabian trade, and consequent economic prosperity in the Negev, especially as concerning the site of Tell Masos (also Fritz 1981; Kempinksi 1978). Much of his argument is based on analogy with the late 1st millennium Nabatean trade system, but the actual content of the proposed increase in trade, what goods were transported and traded, is not examined. In contrast, Sapir-Hen and Ben-Yosef (2013), and Grigson (2012) also see the camel playing a crucial role in the development of trade out of Timna in this period, clearly to be associated with copper. A similar case can be made for Feinan, achieving a peak in intensity of copper production in this period (Hauptmann 2007; Levy et al. 2012), and presumably facilitated by the use of camels. If one posits an already extant donkey caravan trade between these different areas of the desert, such as Red Sea ports like Etzion Geber = Tell el-Kheleifeh (e.g., Pratico 1985), and other resource exploitation sites like Timna or Feinan and the settled Mediterranean zone, then with respect to this trade, the introduction of the domestic camel is primarily an increase in efficiency of trade, again, the primary factor being bulk and mass. Notably, however, service sites (caravanserais, watering stations, guard towers, etc.) along obvious routes and ways are not evident in the Iron Age. If the Iron Age forts of the central Negev somehow served some of these functions (equipped with cisterns, enclosed areas, rooms, and fortified), then the routes are certainly not clear and suggest that use as trade way stations was not the only primary function of these sites, if indeed a primary function at all.

### The Nabatean Spice Route

In the Negev, the Nabatean Spice Route, leading from the Red Sea to Petra and across the Negev to the Mediterranean Sea (e.g., Meshel and Tsafrir 1975; Erickson-Gini and Israel 2013; Cohen 1982), is the first caravan route to show clearly the infrastructures we associate with caravan trade, way-stations (caravanserai), watch-towers, road markers, and cisterns. The spacing of the Nabatean caravanserai through the Negev, roughly 15-20 km between stations, suggests a day's journey. The caravanserai themselves are equipped with rooms, open courtyards, large kitchens, and water, and suggest a defensive stance, if not truly fortified. There are no texts describing the actual daily function of the way stations, but most scholars assume they were state administered. The key difference between the Nabatean caravan trade and preceding trade systems, whether incorporating caravans or not, is the clear evidence for state investment in support infrastructure along the extent of the trade route.

The goods transported included spices, perfumes, medicinal herbs, incense, and cosmetics, all originating in the Tropics, in south Arabia, the Horn of Africa, and India (e.g., Amar 2003). All qualify as luxury goods, valuable and thus economically justifying the long distance and efforts of transport. Notably, the trans-desert segment of the passage was only part of a longer route which included significant sea travel, but the relatively short overland trip from the Red Sea to the Mediterranean was clearly lucrative, as evidenced in the accumulated wealth of the Nabatean kingdom. Once the trade-winds crossing the Red Sea were understood (Crone 1987), the Nabatean trade system (already annexed by Rome in 106 CE) was effectively eclipsed and the trade route shifted to the shores of Egypt, transport across the Eastern Desert, and shipment down the Nile.

## **Evolutions of Trade**

The sequence presented above is, of course, historically particular. However, the themes and methods reflected in this Negev sequence are universal. These can be examined from the perspectives of the changing functions of the goods traded from the desert to the settled zone over time, the changing technologies and infrastructures of trade, and, as a kind of umbrella overview, changing social, political, and economic contexts of trade..

In terms of goods traded (again, from the desert to the settled zone), sequence is as follows:

- 1. In the Epipaleolithic and Neolithic periods, the goods traded comprise exclusively small scale identity markers, most notably shells and beads. While on one level, such goods would seem to suggest a form of reciprocity, on another, the disparities between the zones, with village systems (in the Neolithic, but perhaps as early as the Natufian) and the hunter-gatherer bands of the desert, would suggest more formal economic structures, agents of one kind or another acting as intermediaries, to mediate the social asymmetries of the trade.
- 2. Culminating in the Early Bronze Age (Late Timnian in the desert), but from earlier beginnings in the Chalcolithic Period (Middle Timnian), goods reflect new functions, most notably significant utilitarian aspects (milling stones, stone vessels), and corporate cult functions (especially in the copper objects of the Chalcolithic period). In fact, we still do not know in what form copper was traded from the desert to the settled zone, but regardless, trade in the late 5<sup>th</sup> through 3<sup>rd</sup> millennia BCE has transcended simple identity. If we posit some kind of agent based exchange for the earlier periods, then most certainly by the 3<sup>rd</sup> millennium BCE we can some variability in trade functions, probably including trade agents at trading posts and in settlements, itinerant traders, and markets in the central settlements themselves. This trade is clearly predicated on the domestication of pack animals, donkeys, capable of transporting both massive and bulky goods.
- 3. With the domestication of the camel, concomitant with the rise of Iron Age states and empires, the capacity of trade increased, both in terms of quantity and distance, and with it the range of goods and related social functions. In particular, this should probably be associated with the increasing intensity of copper exploitation as a result of the rise of state level distributive mechanisms and the greater range of goods that are associated with the use of tin bronze, including metal tools and weapons.
- 4. The rise of the first millennium empires of the Near East and Mediterranean established large scale markets, resulting in new trade systems and adding an entire new set of luxury items from the tropics to be integrated into growing elite systems. Thus, the basic set of Nabatean goods fed into cult systems and status markers, to distinguish from the corporate identity markers of earlier periods, with new goods and on scales not previously seen.

These changes are of course correlated with changing technologies and ever increasing infrastructure investment, in turn concomitant with ever increasing socio-economic complexity and ever larger demographic pools. Thus, technologies like the introduction of the North Arabian saddle (Bulliet 1990), allowing more effective warfare from camel back, were innovations tied inextricably to the evolving sedentary societies, but with great impacts on desert societies as well (in this case, among other things, increased military threats to the settled zone). Indeed, even the introduction of various domestic pack animals can be viewed as technological innovations, but

innovations which occurred elsewhere and were adopted into the desert, thus again reflecting the fundamental connections between social, political, economic, and technological changes.

It is, of course, trivial to conclude that the development of trade is a function of evolving societies; however, the evolutions reviewed here are not linear, but marked by the instabilities of ancient urban civilization (e.g., Marcus 1998) tempered by desert adaptations. That is, there is a particularism associated with the evolution of southern Levantine desert trade systems with periods of evolving trade and periods of little or no trade. Beyond such specific examples as the Red Sea trade winds mentioned above, or periods of the political expansion of the Mediterranean states into the Levantine deserts, these periods match the dynamics of desert demography (Rosen 2017b), with periods of demographic expansion versus contraction. During periods of contraction, desert trade, in all its functions and diversity, also contracted. In this context, it is also worth noting that the set of functions, technologies, and range of goods evident in the sequence was cumulative. Each period of trade florescence added on to the previous period of florescence, and was not constrained by the immediately preceding period of contraction. This phenomenon of cumulative functions is clearly the result of social continuities beyond the desert itself and is again reflective of the varying degrees of integration between the desert and the settled regions over time.

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