



THE UNIVERSITY OF WINNIPEG

DEPARTMENT OF BUSINESS AND ADMINISTRATION

OVERVIEW OF BUSINESS THREE- AND FOUR-YEAR BBA DEGREE CHANGES EFFECTIVE SEPTEMBER 2020

Some of the changes are highlighted below**:

Effective September 1, 2020 the *prerequisite for all second year fundamentals courses* is the successful completion of BUS 1201, BUS 1202 and Math 1301 OR ECON 1201***. All **THREE** courses must be completed with a **C+ grade** or better. **Pre-requisite waivers will NOT be granted.**

Therefore, current **FIRST** year BUS students are encouraged to enroll in either ECON 1201 or MATH 1301 during Fall, Winter or Spring term of the 2019 / 20 academic year. Students **CAN NOT** continue into second year without completing one of these courses, in addition to BUS 1201 and BUS 1202. Sections of MATH 1301 and ECON 1201 will be added to the winter term over the next few weeks.

BUS would also like to encourage all **SECOND, THIRD and FOURTH** year BUS students **to complete all of the second year fundamentals courses**, specifically BUS 2002 or BUS 2010, BUS 2103, BUS 2210, BUS 2440 and BUS 2501 during the Fall, Winter or Spring term of the 2019 / 20 academic year. Additional sections of these courses have been added in order to accommodate students. These new prerequisites are not degree requirements for students enrolling prior to Fall 2020, but are the new prerequisite requirements and will **restrict student ability to register in those second year courses effective Fall 2020.**

Minimum grades of C+ or better are required in the second year fundamentals courses to continue on into 3rd and 4th year courses.

ALL 3rd and 4th year BUS courses also require successful completion of RHET 1XXX, unless exempt, with a C+ grade or better. This is in line with University policy; whereby, students must satisfy the writing requirement prior to enrolling in the 42nd credit hour of studies. This requirement is unable to be enforced in the current registration system.

**** This is only meant as a high level over view of some of the changes with an immediate impact on Advising and Recruitment; more specifics can be found in the BUS DCC package passed through Senate on June 19, 2019.**

*****MATH 40S Applied or Pre-Cal or the equivalent is currently a prerequisite requirement for MATH 1301 and ECON 1201, and effective September 2020 is a prerequisite for BUS 1201 and BUS 1202. MATH 40S Applied or Pre-Cal or the equivalent has always been a BUS degree requirement, but has not been enforced at first year of studies.**

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THE UNIVERSITY OF WINNIPEG

DEPARTMENT OF BUSINESS AND ADMINISTRATION

PREREQUISITE SCHEDULE FOR ALL BUSINESS COURSES

Last update: 15 October 2019 @ 19:40CDT

Course #	Course Name	Prerequisites Effective Sept 2020	Restrictions	Cross-Listed
BUS-1201	Introduction to Business I	Pre-Calculus Mathematics 40S or Applied Mathematics 40S or equivalent [prerequisite(s)]	Students may not hold credit for this course and the former AS-1101(6).	
BUS-1202	Introduction to Business II	Pre-Calculus Mathematics 40S or Applied Mathematics 40S or equivalent [prerequisite(s)].	Students may not hold credit for this course and the former AS-1101(6).	
BUS-2002	Fundamentals of Financial Accounting	ECON-1201(3) or MATH-1301(3), either course with a minimum grade of C+; AND BUS-1201(3) and BUS-1202(3), both with a minimum grade of C+ [prerequisite(s)].		
BUS-2003	Managerial Accounting	BUS-2002(3) with a minimum grade of C+ prerequisite(s)].		
BUS-2010	Fundamentals of Financial Management and Administration	Requisite Courses: ECON-1201(3) or MATH-1301(3), either course with a minimum grade of C+; AND BUS-1201(3) and BUS-1202(3), both with a minimum grade of C+ [prerequisite(s)].	May not be taken for credit if students have completed any of BUS-3003(3), BUS-3102(3), BUS-3103(3), BUS-3120(3), BUS-3550(3), BUS-3600(3), BUS-4002(3), BUS-4005(3), the former BUS-4050(3), or BUS-4920(3).	
BUS-2030	Management and Financial Administration for Community Leadership	UIC-1001(3); or IS-1016(3) and IS-1017(3), or the former IS-1015(6) [prerequisite(s)].	Students may not hold credit for this course and IS-2030(3) UIC-2030(3).	UIC-2030(3) and IS-2030(3)
BUS-2103	Fundamentals of Organizational Behaviour	ECON-1201(3) or MATH-1301(3), either course with a minimum grade of C+; AND BUS-1201(3) and BUS-1202(3), both with a minimum grade of C+ [prerequisite(s)].	Students may not hold credit for this course and the former AS-2101(3) PSYC-2101(6) or PSYC-2440(3).	
BUS-2210	Fundamentals of Marketing	ECON-1201(3) or MATH-1301(3), either course with a minimum grade of C+; AND BUS-1201(3) and BUS-1202(3), both with a minimum grade of C+ [prerequisite(s)].		
BUS-2300	Fundamentals of Co-operatives	BUS-1201(3) and BUS-1202(3), both with a minimum grade of C+; OR permission of the Instructor [prerequisite(s)].		
BUS-2440	Fundamentals of Human Resource Management	ECON-1201(3) or MATH-1301(3), either course with a minimum grade of C+; AND BUS-1201(3) and BUS-1202(3), both with a minimum grade of C+ [prerequisite(s)].		
BUS-2501	Fundamentals of Production and	ECON-1201(3) or MATH-1301(3), either course with a minimum		

	Operations Management	grade of C+; AND BUS-1201(3) and BUS-1202(3), both with a minimum grade of C+ [prerequisite(s)].			
BUS-2755	Fundamentals of Entrepreneurship and Business Planning	ECON-1201(3) or MATH-1301(3), either course with a minimum grade of C+; AND BUS-1201(3) and BUS-1202(3), both with a minimum grade of C+ [prerequisite(s)].	Students may not hold credit for this course and BUS-3755(3).		
BUS-2819	Corporate Finance I	BUS-2002(3) with a minimum grade of C+ OR ECON-1102(3) and ECON-1103(3), both with a minimum grade of C+; AND ONE of STAT-1301, STAT-1401, or STAT-1501, or the former STAT-1201 with a minimum grade C+; and students must have met their university writing requirement with a minimum grade of C+(or exemption); OR permission of the Instructor [prerequisite(s)].	Students may not hold credit for this course and ECON-2819(3).		
BUS-2820	Corporate Finance II	BUS-2819(3) or ECON-2819(3), either with a minimum grade of C+, OR permission of the Instructor [prerequisite(s)].	Students may not hold credit for this course and ECON-2820(3).	ECON-2820(3)	
BUS-3003	Cost Accounting	BUS-2003(3) and BUS-2501(3), both with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3102	Intermediate Accounting Assets	BUS-2002(3) with a minimum grade of C+; AND students must have met their university writing requirement with a minimum grade of C+ (or exemption); AND BUS-2820(3) or ECON-2820(3) (must be taken prior to or at the same time as this course) [prerequisite(s)].			
BUS-3103	Intermediate Accounting Equities	BUS-2002(3) with a minimum grade of C+; AND students must have met their university writing requirement with a minimum grade of C+ (or exemption); AND BUS-2820(3) or ECON-2820(3) (must be taken prior to or at the same time as this course) [prerequisite(s)].			
BUS-3110	Ethics in Management	BUS-2002(3) or BUS-2010(3), either with a minimum grade of C+; AND BUS-2103(3) or the former PSYC-2440(3), either with a minimum grade of C+; AND BUS-2210(3), BUS-2440(3), and BUS-2501(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3120	Canadian Taxation	BUS-2002(3), BUS-2103(3), BUS-2210(3), BUS-2440(3), and BUS-2501(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			

BUS-3135	The Hudson's Bay Company and the Modern Department Store		Students may not hold credit for this course and HIST-3135(6).	HIST-3135(6)	
BUS-3230	Advertising	BUS-2210(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3240	Consumer Behaviour	BUS-2210(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3250	Not-For-Profit Management	BUS-2210(3) or BUS-2103(3) or BUS-2440(3) or KIN-2100(3), with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3255	Social Enterprise: From Theory to Practice	BUS-2210(3) or BUS-2103(3) or BUS-2440(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3260	Retail Management	BUS-2210(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3271	Marketing Research	BUS-2210(3), with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3300	Management of Co-operative Organizations	BUS-2103(3) or UIC-1001(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].			
BUS-3301	Co-operative Entrepreneurship	BUS-3300(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].			
BUS-3302	Co-operative and Credit Union Accounting and Performance Measures	BUS-2002(3) or BUS-3300(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].			
BUS-3320	Managerial Finance	ECON-2101(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].	Students may not hold credit for this course and ECON-3320(3).	ECON-3320(3).	

BUS-3321	Gender and Organizations	BUS-2103(3), POL-2300(3), or WGS-1232(3), with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].	Students may not hold credit for this course and POL-3321(3) WGS-3321(3).	POL-3321(3) and WGS-3321(3).	
BUS-3410	Compensation and Benefits	BUS-2002(3) or BUS-2010(3), either with a minimum grade of C+; AND BUS-2103(3) and BUS-2440(3), both with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3420	Recruitment and Selection	BUS-2103(3) and BUS-2440(3), both with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3502	Applications of Decision Sciences to Business	BUS-2501(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3510	Supply Chain Management	BUS-2501(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3600	Public Sector Financial Management	BUS-2003(3), BUS-3102(3), and BUS-3103(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3660	Commercial Law	BUS-2002(3) or BUS-2010(3) either with a minimum grade of C+; AND BUS-2103(3), BUS-2210(3), BUS-2440(3), and BUS-2501(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3755	Entrepreneurship and Small Business Management	BUS-2002(3) or BUS-2010(3), either with a minimum grade of C+; AND BUS-2103(3), BUS-2210(3), BUS-2440(3), and BUS-2501(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].	Students may not hold credit for this course and BUS-2755(3).		
BUS-3819	Advanced Corporate Finance	BUS-2820(3) or ECON-2820(3), with a minimum grade C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].	Students may not hold credit for this course and ECON-3819(3).	ECON-3819(3).	
BUS-3900	Topics in Business Administration and Management	BUS-2002(3) or BUS-2010(3), either with a minimum grade of C+; AND BUS-2103(3), BUS-			

		2210(3), BUS-2440(3), and BUS-2501(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-3990	Directed Readings in Business and Administration	BUS-2002(3) or BUS-2010(3), either with a minimum grade of C+; AND BUS-2103(3), BUS-2210(3), BUS-2440(3), and BUS-2501(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].	Instructor and Department Chair Permission Required.		
BUS-4002	Advanced Financial Accounting	BUS-3102(3) and BUS-3103(3), both with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-4005	Accounting Theory and Contemporary Issues	BUS-3102(3), BUS-3103(3), and either BUS-2820(3) or ECON-2820(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-4111	Business Competition	BUS-2002(3) or BUS-2010(3) either with a minimum grade of C+; AND BUS-2103(3) or the former PSYC-2440(3), either with a minimum grade of C+; AND BUS-2210(3), BUS-2440(3), and BUS-2501(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].	Instructor Permission Required.		
BUS-4220	International Business	BUS-2002(3) or BUS-2010(3); and BUS-2103(3) or the former PSYC-2440(3); and BUS-2210(3), BUS-2440(3), BUS-2501(3), BUS-3240(3), and BUS-3271(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-4245	Consumer Decision-Making: A Marketing Perspective	BUS-3240(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			
BUS-4301 (3)	Financing a Co-operative Business	BUS-3300(3) with a minimum grade C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption), OR permission of the Instructor [prerequisite(s)].			
BUS-4440 (3)	Contemporary Human Resource Issues	BUS-2103(3) or the former PSYC-2440(3), either with a minimum grade of C+; AND BUS-2440(3) with a minimum grade of C+; AND ONE of BUS/WGS/POL-3321(3) or BUS-3410(3) or BUS-3240(3) or			

		BUS-4450(3) or BUS-4460(3) or CRS-3240(3) or CRS-4240(3) or PSYC-3450(3), with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].		
BUS-4450	Motivation, Teams, and Power in Organizations	BUS-2103(3) or the former PSYC-2440(3), either with a minimum grade of B; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].		
BUS-4460	Leadership and Fairness in Complex Organizations	PSYC-3450(3) with a minimum grade of C+; OR BUS-2103(3) or the former PSYC-2440(3), and BUS-2440(3), and ONE of BUS-3250(3), BUS-3300(3), BUS-3321(3), or BUS-3420(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].		
BUS-4500	International Management	BUS-2002(3) or BUS-2010(3); and BUS-2103(3), BUS-2210(3), BUS-2440(3), BUS-2501(3), BUS-3240(3), and BUS-3271(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].	Students may not hold credit for this course and the former BUS-3500(3).	
BUS-4540	International Marketing	BUS-2002(3) or BUS-2010(3); and BUS-2103(3) or the former PSYC-2440(3); and BUS-2210(3), BUS-2440(3), BUS-2501(3), BUS-3240(3), and BUS-3271(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].		
BUS-4550	Auditing	BUS-2003(3), BUS-3102(3), and BUS-3103(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].	Students may not hold credit for this course and the former BUS-3550(3).	
BUS-4601	Topics in Human Resource Management and Organizational Behaviour	BUS-2002(3) or BUS-2010(3); and BUS-2103(3) or the former PSYC-2440(3); and BUS-2210(3), BUS-2440(3), and BUS-2501(3), all with a minimum grade of C+; AND ONE of BUS/WGS/POL-3321(3) or BUS-3410(3) or BUS-3240(3) or BUS-4450(3) or BUS-4460(3) or CRS-3240(3) or CRS-4240(3) or PSYC-3450(3), with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].		
BUS-4602	Topics in International Business	BUS-2002(3) or BUS-2010(3); and BUS-2103(3) or the former PSYC-2440(3); and BUS-2210(3), BUS-		

		2440(3), and BUS-2501(3), all with a minimum grade of C+; AND ONE of BUS-4220(3) or BUS-4500(3) or the former BUS-3500(3) or BUS-4940(3) or ECON-3301(3) or ECON-3302(3) or IDS/ANTH-3160(3), with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+; OR permission of the Instructor [prerequisite(s)].		
BUS-4603	Topics in Marketing	BUS-2002(3) or BUS-2010(3); and BUS-2103(3) or the former PSYC-2440(3); and BUS-2210(3), BUS-2440(3), and BUS-2501(3), all with a minimum grade of C+; AND ONE of BUS-3230(3) or BUS-3240(3) or BUS-3260(3) or BUS-3271(3) or BUS-4245(3) or BUS-4540(3) or ACS-3907(3), with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].		
BUS-4750	Business Plan	BUS-3755(3) with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); and permission of the Instructor [prerequisite(s)].	Instructor Permission Required. Students may not hold credit for this course and BUS-2755(3).	
BUS-4800	Investments	BUS-2820(3) or ECON-2820(3) (or the former ECON-2319(6) or BUS-2319(6)); and STAT-1302(3) or STAT-1401(3) or STAT-2001(3); and ONE of MATH-1101(6) or MATH-1102(3) or MATH-1103(3) or ECON-1201(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].	Students may not hold credit for this course and ECON-4800(3).	ECON-4800(3).
BUS-4801	Options, Futures, and Derivatives	BUS-2820(3) or ECON-2820(3) (or the former ECON-2319(6) or BUS-2319(6)); and STAT-1302(3) or STAT-1401(3) or STAT-2001(3); and ONE of MATH-1101(6) or MATH-1102(3) or MATH-1103(3) or ECON-1201(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].	Students may not hold credit for this course and ECON-4801(3).	ECON-4801(3).
BUS-4802	Topics in Finance I	BUS-2820(3) or ECON-2820(3), and ECON-2201(3) and ECON-3201(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].		ECON-4802(3)
BUS-4803	Topics in Finance II	BUS-2820(3) or ECON-2820(3), and ECON-2201(3) and ECON-3201(3), all with a minimum grade		ECON-4803(3).

		of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].			
BUS-4900	Advanced Topics in Business and Management	BUS-2002(3) or BUS-2010(3) either with a minimum grade of C+; AND BUS-2103(3) or the former PSYC-2440(3), either with a minimum grade of C+; AND BUS-2210(3), BUS-2440(3), and BUS-2501(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].	Instructor Permission Required.		
BUS-4901	Business Strategy	BUS-2002(3) or BUS-2010(3); and BUS-2103(3) or the former PSYC-2440(3); and BUS-2210(3), BUS-2440(3), and BUS-2501(3); and ONE of BUS-3110(3) or BUS-3255(3) or IDS-3101(3) or PHIL-2201(3) or PHIL-2230(3) or PHIL-2233(3) or CRS-3231(3); all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].			
BUS-4920	Business Strategy for Accountants	BUS-2002(3) or BUS-2010(3); and BUS-2103(3) or the former PSYC-2440(3); and BUS-2210(3), BUS-2440(3), and BUS-2501(3); and ONE of BUS-3110(3) or BUS-3255(3) or IDS-3101(3) or PHIL-2201(3) or PHIL-2230(3) or PHIL-2233(3) or CRS-3231(3); all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption); OR permission of the Instructor [prerequisite(s)].	Students may not hold credit for this course and BUS-4901(3).		
BUS-4940	Emerging Markets and Business Practices	BUS-2002(3) or BUS-2010(3); and BUS-2103(3) or the former PSYC-2440(3); and BUS-2210(3), BUS-2440(3), BUS-2501(3), BUS-3240(3), and BUS-3271(3), all with a minimum grade of C+; and students must have met their university writing requirement with a minimum grade of C+ (or exemption) [prerequisite(s)].			